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TELECOMMUNICATIONS
(DISCLOSURE)
REGULATIONS 1990
Prescribed Services

This publication sets out the material required to be published by Telecom in the New Zealand Gazette pursuant to the Telecommunications (Disclosure) Regulations 1990.

The information herein describes the prices, terms and conditions of supply relating to prescribed services at the end of the quarter ending on the 31st day of March 1993. The information is not intended by Telecom to constitute an offer of service to the public as the prices, terms and conditions of supply set out herein may change without notice. The information is also available on request at the following principal offices of the Corporation and its subsidiaries:

Telecom Corporation of New Zealand Limited, Telecom House, 13-27 Manners St, P O Box 570, Wellington;

Auckland Regional Office, Telecom Tower, 16 Kingston Street, Private Bag, Auckland 1;

Central Regional Office, 5th Floor, Housing Corporation Building, 500 Victoria Street, Private Bag 3100, Hamilton;

Wellington Regional Office, 9th Floor Hewlett-Packard Building, 186-190 Willis St, PO Box 293, Wellington.

South Regional Office, Level 7, Telecom House, 109 Hereford St, P O Box 1473 Christchurch.

Detailed information on current national call (toll) charges, incorporating amendments to the charges published at the end of the preceding quarter, may be inspected or purchased at the principal offices of the Corporation at Auckland, Hamilton, Wellington, and Christchurch.

The information in this publication was prepared by Telecom Corporation of New Zealand Limited after making all reasonable inquiry and to the best of the knowledge of the Corporation complies with the requirements of Regulation 4 of the Telecommunications (Disclosure) Regulations 1990.

All Charges are GST EXCLUSIVE unless otherwise stated.

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SECTION 1 - TELEPHONE SERVICES

1.1 PSTN Line Rental Charges

1.1.1 Monthly Line Rental Charges

STANDARD LINE RENTAL CHARGES			
Class of Service	Type of Service	Business Rate (per month)	Residential Rate (per month)
Standard	Individual	\$60.42	\$29.91

NON-STANDARD LINE RENTAL CHARGES				
Class of Service	Type of Service	Business Rates (per month)		Residential Rates (per month)
		B 1	B 2	
Non-standard	Individual	\$91.30	\$67.48	\$29.91
Classes 1 - 7	Party	\$77.61	\$57.36	\$25.10

1.1.2 60 Plus Phone Option
Monthly Line Rental

- Line Rental \$17.93

1.2 Direct-Dial-In (DDI) Service:

- DDI numbers are issued in blocks of 10 consecutive numbers only.

1.3 High-Capacity Access to the PSTN

1.3.1 2Mbit/s Local Access

Installation Charges for Local Access

The installation charge for a 2Mbit/s Local Access depends on whether or not the installation is the first Telecom 2Mbit/s access installed for that customer on that site. Multiple installations on the same site at the same time are also priced differently from single installations. Where the customer site is greater than 5 km from the nearest Telecom exchange, and additional electronic enhancement is required to ensure that the service is provided to the specified service quality, or the site is at a location that is beyond Telecom's standard access network, then installation charges will be based on the actual cost of providing service, but will be no less than the standard 2 Mbit/s installation charges.

- Installation or new connection charge per end of link for first 2Mbit/s access on a customer site..... \$4000.00
- Installation or new connection charge per end of link for subsequent 2Mbit/s installations \$2800.00

Note: Where three or more 2 Mbit/s circuits are installed at the same time into the same site, then the actual charge for the installation will be based on actual cost of labour and miscellaneous charges, however the total cost will be no less than the cost of installing two circuits: (i.e. minimum charge of \$6,800 for the first time installation, \$5,600 for subsequent installations).

Extension of the Telecom Network

Where it is necessary to extend the Telecom Network into a customer's site, or where it is not possible to provide the service to an acceptable standard (e.g. in a remote rural area), service may not be able to be provided or additional installation charges may be applicable. These charges will be based on the actual cost of providing service to the necessary standard from the nearest suitable point of the Telecom Network and could include a contribution to the capital cost involved. The Regional Operating Company will determine the suitability of providing service, and the value of the charges in these circumstances.

Alteration and Reconfiguration Charges for Local Access

All alteration and reconfiguration charges except external removals will be based on actual costs involved. They will include labour, travelling time, materials, and any other costs incurred.

External Removal Charges

External Removals will be charged as for installation.

1.4 ISDN Access to PSTN

1.4.1 Primary Rate Access

Installation Charges for Primary Rate Access

The installation charge for a Primary Rate Access depends on whether or not the installation is the first Telecom 2Mbit/s access installed for that customer on that site. Multiple installations on the same site at the same time are also priced differently from single installations. Where the customer site is greater than 5 km from the nearest Telecom exchange, and additional electronic enhancement is required to ensure that the service is provided to the specified service quality, or the site is at a location that is beyond Telecom's standard access network, then installation charges will be based on the actual cost of providing service, but will be no less than the standard 2 Mbit/s installation charges.

- Installation or new connection charge per end of link for first 2Mbit/s access on a customer site..... \$4000.00
- Installation or new connection charge per end of link for subsequent 2Mbit/s installations on a customer site..... \$2800.00

Note : Where three or more 2 Mbit/s circuits are installed at the same time into the same site, then the actual charge for the installation will be based on actual cost of labour and miscellaneous charges, however the total cost will be no less than the cost of installing two circuits: (i.e. minimum charge of \$6,800 for the first time installation, \$5,600 for subsequent installations).

Extension of the Telecom Network

Where it is necessary to extend the Telecom Network into a customer's site, or where it is not possible to provide the service to an acceptable standard (e.g. in a remote rural area), service may not be able to be provided or additional installation charges may be applicable. These charges will be based on the actual cost of providing service to the necessary standard from the nearest suitable point of the Telecom Network and could include a contribution to the capital cost involved. The Regional Operating Company will determine the suitability of providing service, and the value of the charges in these circumstances.

Alteration and Reconfiguration Charges for Primary Rate Access

All alteration and reconfiguration charges except external removal charges will be based on actual costs involved. They will include labour, travelling time, materials, and any other costs incurred.

External Removal

Charges for external removal are the same as for installation.

1.5 Standby Telephone Service

Telecom Wellington offered to one customer a new service where in telephone lines would be available in "hot standby" status and able to be turned on or off from the Telephone Exchange. The prices of the service is \$2 per line per month and a service charge of \$50 for activation.

SECTION 2 - TELEPHONE - CALL PRICES

2.1 Telecom National Call (Toll) Charges

2.1.1 Telecom City to City Routes

RATES FOR (CITY TO CITY) ROUTE NATIONAL CALLS
(Effective 25 FEBRUARY 1993)

ROUTE	CHARGE STEP	Morning Monday - Friday 8 a.m. - Noon		Afternoon - Friday Monday - Friday Noon - 6 p.m.		Economy Monday - Friday 6 p.m. - 10 p.m. & 7 a.m. - 8 a.m. Sat, Sun and National Statutory Holidays 7 a.m. - 10 p.m.		Night Every Day 10 p.m. - 7 a.m.	
		First Minute	Add'l Secs.	First Minute	Add'l Secs.	First Minute	Add'l Secs.	First Minute	Add'l Secs.
Auckland to Wellington	C2	\$0.684	1.14 c	\$0.542	0.91 c	\$0.408	0.68 c	\$0.204	0.34 c
Auckland to Hamilton	C1	\$0.275	0.46c	\$0.231	0.39c	\$0.177	0.30 c	\$0.08	0.14 c
Palmerston North to Wellington	C1	\$0.275	0.46 c	\$0.231	0.39 c	\$0.177	0.30 c	\$0.08	0.14 c
Wellington to Ch'church	C2	\$0.684	1.14c	\$0.542	0.91 c	\$0.408	0.68 c	\$0.204	0.34 c
Ch'church to Dunedin	C2	\$0.684	1.14 c	\$0.542	0.91 c	\$0.408	0.68 c	\$0.204	0.34 c

Notes:

- The per second prices are rounded up to the nearest 0.01 cents for convenience, so the prices actually charged may be slightly less than those shown.
- The price of any call is rounded up to the next whole cent.
- All times are New Zealand local time.

2.1.2 National Call Charging Steps

The applicable charging steps for national calls between different exchanges within New Zealand are set by Telecom.

Telecom's current national call charging steps for main centres are shown below:

	Whangarei												
Auckland	E	Auckland											
Hamilton	G	C1	Hamilton										
Rotorua	H	E	E	C	Rotorua								
Tauranga	H	E	E	C	Tauranga								
New Plymouth	I	H	E	G	H	New Plymouth							
Napier	I	H	G	E	G	H	Napier						
Gisborne	I	I	H	G	G	I	E	Gisborne					
Palmerston North	I	G	E	H	H	E	E	H	Palmerston North				
Wanganui	I	H	G	H	H	E	G	H	D	Wanganui			
Wellington	I	C2	G	I	I	H	H	I	C1	E	Wellington		
Nelson	I	I	I	I	I	I	I	I	H	H	E	Nelson	
Christchurch	I	I	I	I	I	I	I	I	H	I	C2	H	Christchurch
Dunedin	I	I	I	I	I	I	I	I	I	I	I	C2	Dunedin
Invercargill	I	I	I	I	I	I	I	I	I	I	I	H	E

Note: For City to City charge steps, see City to City Route National Calls Table.

2.2 Telecom International Call (Toll) Charges

2.2.1 Direct Dialling

RATES FOR INTERNATIONAL CALLS (Effective 25 February 1993)								
COUNTRY	Morning Monday - Friday 8 a.m. - Noon		Afternoon Monday - Friday Noon - 6 p.m.		Economy Monday - Friday 6 p.m. - 10 p.m. Sun and national statutory holidays 8 a.m. - 10 p.m.		Night Every Day 10 p.m. - 8 a.m. & all day Saturday	
	First Minute	Add'l Secs.	First Minute	Add'l Secs.	First Minute	Add'l Secs.	First Minute	Add'l Secs.
Australia	\$1.31555	\$0.02192	\$1.26222	\$0.02103	\$1.17333	\$0.01955	\$0.81777	\$0.01362
Australia also includes: Australian Antarctic Territories, Christmas Island, Cocos Island, Norfolk Island								

2.2.2 International Switched Digital Service

- All Telecom ISDS calls are direct-dialled and are charged per second after the first minute. A one minute minimum charge applies to all calls.

SECTION 3 - PAYPHONES

Note: Prices In this Section include GST.

3.1 Tables of Charges from Payphones

3.1.1 A/B Coinphones

The following four tables give the charges of national calls from A/B Coinphones for periods between 1 and 10 minutes over the various charge periods for City to City Route Calls. The charge for calls that exceed 10 minutes can be calculated by adding multiples of the 10-minute rate and the appropriate single-minute rate. For example, a 23-minute call is charged at twice the 10-minute rate, plus the 3-minute rate.

MORNING CHARGE PERIOD (Monday - Friday 8 a.m. - Noon)										
Charging Step	Call Duration In Minutes									
	1	2	3	4	5	6	7	8	9	10
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
C1	0.80	1.60	2.40	3.10	3.90	4.70	5.40	6.20	7.00	7.70
C2	0.40	0.70	1.00	1.30	1.60	1.90	2.20	2.50	2.80	3.10

AFTERNOON CHARGE PERIOD (Monday - Friday Noon - 6 p.m.)										
Charging Step	Call Duration In Minutes									
	1	2	3	4	5	6	7	8	9	10
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
C1	0.70	1.30	3.40	2.50	3.10	3.70	4.30	4.90	5.50	6.10
C2	0.30	0.60	0.80	1.10	1.30	1.60	1.90	2.10	2.40	2.60

ECONOMY CHARGE PERIOD (Monday - Friday 6 p.m. - 10 p.m. and 7 a.m. - 8 a.m. and all day Saturday, Sunday and national statutory holidays).										
Charging Step	Call Duration In Minutes									
	1	2	3	4	5	6	7	8	9	10
C1	\$ 0.50	\$ 1.00	\$ 1.40	\$ 1.90	\$ 2.30	\$ 2.80	\$ 3.30	\$ 3.70	\$ 4.20	\$ 4.60
C2	\$ 0.20	\$ 0.40	\$ 0.60	\$ 0.80	\$ 1.00	\$ 1.20	\$ 1.40	\$ 1.60	\$ 1.80	\$ 2.00

NIGHT CHARGE PERIOD (Every Day 10 p.m. - 7 a.m.)										
Charging Step	Call Duration In Minutes									
	1	2	3	4	5	6	7	8	9	10
C1	\$ 0.30	\$ 0.40	\$ 0.70	\$ 1.00	\$ 1.20	\$ 1.40	\$ 1.70	\$ 1.90	\$ 2.10	\$ 2.30
C2	\$ 0.10	\$ 0.20	\$ 0.30	\$ 0.40	\$ 0.50	\$ 0.60	\$ 0.70	\$ 0.80	\$ 0.90	\$ 0.90

SECTION 4 - SPECIAL SERVICES

4.1 Integrated Access

4.1.1 Installation charges

The installation charge for an Integrated Access depends on whether or not the installation is the first Telecom 2Mbit/s access installed for that customer on that site. Multiple installations on the same site at the same time are also priced differently from single installations. Where the customer site is greater than 5 km from the nearest Telecom exchange, and additional electronic enhancement is required to ensure that the service is provided to the specified service quality, or the site is at a location that is beyond Telecom's standard access network, then installation charges will be based on the actual cost of providing service, but will be no less than the standard 2 Mbit/s installation charges.

- Installation charge per end of link for first 2Mbit/s access on a customer site \$4000.00
- Installation charge per end of link for subsequent, 2 Mbit/s installations on a customer site..... \$2800.00

Note: Where three or more 2 Mbit/s circuits are installed at the same time into the same site, then the actual charge for the installation will be based on actual cost of labour and miscellaneous charges, however the total cost will be no less than the cost of installing two circuits: (i.e. minimum charge of \$6,800 for the first time installation, \$5,600 for subsequent installations).

Extension of the Telecom Network

Where it is necessary to extend the Telecom Network into a customer's site, or where it is not possible to provide the service to an acceptable standard (e.g. in a remote rural area), service may not be able to be provided or additional installation charges may be applicable. These charges will be based on the actual cost of providing service to the necessary standard from the nearest suitable point of the Telecom Network and could include a contribution to the capital cost involved. The Regional Operating Company will determine the suitability of providing service, and the value of the charges in these circumstances.

SECTION 5 - NATIONAL LEASED CIRCUIT SERVICES

5.1 Voice-Circuit Service (V1)

From the 20 March 1993, new Foreign Exchange Service circuits will not be available as V1 circuits. Customers will be required to take Metrolink service. From 20 March 1993, Voice Circuit Service will not

be available for new long-distance circuits requiring transmission charges. Existing long-distance V1 circuits will not be affected by this change.

5.1.1 Installation Charges

- Charge per end for a 2-wire new connection or installation for voice circuits..... \$210.00
- Maximum charge per end for a 4-wire new connection or installation for voice circuits..... \$420.00
- Maximum charge per end for a 6-wire new connection or installation for voice circuits..... \$500.00

Note: Where more than two V1 accesses are being installed at a customer's premises at the same time, the installation charge will be based on actual costs involved, but will not be less than twice the standard price.

5.1.2 Monthly Transmission Charges

From 20 March 1993, Voice Circuit Service will not be available for new long-distance circuits requiring transmission charges. Existing long-distance V1 circuits will not be affected by this change.

5.1.3 Alteration and Reconfiguration Charges

- External removal charge per end for 2-wire voice circuits..... \$210.00
- External removal charge per end for 4-wire voice circuits..... \$420.00
- External removal charge per end for 6-wire voice circuits..... \$500.00

Note: The external removal of any existing Foreign Exchange Service circuits will be considered a new installation, and the customer will be required to take Metrolink service.

5.2 Wideband Digital Data Service (also known as Nx64 kbit/s)

5.2.1 Installation Charges

The installation charge for a Wideband DDS circuit depends on whether or not the installation is the first Telecom 2Mbit/s access installed for that customer on that site. Multiple installations on the same site at the same time are also priced differently from single installations. Where the customer site is greater than 5 km from the nearest Telecom exchange, and additional electronic enhancement is required to ensure that the service is provided to the specified service quality, or the site is at a location that is beyond Telecom's standard access network, then installation charges will be based on the actual cost of providing service, but will be no less than the standard 2 Mbit/s installation charges.

- Installation or new connection charge per end of link for first 2Mbit/s access on a customer site..... \$4000.00
- Installation or new connection charge per end of link for subsequent 2 Mbit/s installations on a customer site..... \$2800.00

Note: Where three or more 2 Mbit/s circuits are installed at the same time into the same site, then the actual charge for the installation will be based on actual cost of labour and miscellaneous charges, however the total cost will be no less than the cost of installing two circuits: (i.e. minimum charge of \$6,800 for the first time installation, \$5,600 for subsequent installations).

Extension of the Telecom Network

Where it is necessary to extend the Telecom Network into a customer's site, or where it is not possible to provide the service to an acceptable standard (e.g. in a remote rural area), service may not be able to be provided or additional installation charges may be applicable. These charges will be based on the actual cost of providing service to the necessary standard from the nearest suitable point of the Telecom Network and could include a contribution to the capital cost involved. The Regional Operating Company will determine the suitability of providing service, and the value of the charges in these circumstances.

5.2.2 Alteration and Reconfiguration Charges

All alteration and reconfiguration charges (such as speed changes), except external removal and conversion between DVA and Wideband DDS, which require a site visit will be charged based on actual costs. They will include, for example, labour, materials and travelling time.

External Removal Charges

These charges will be the same as for installation charges.

Conversion Charges

The conversion charge applies where an existing 2Mbit/s access used for Digital Voice Access is converted to Wideband DDS, or vice versa.

- Charge per 2Mbit/s access for conversion between DVA and Wideband DDS..... \$950.00

5.3 Megalink Service

5.3.1 Installation Charges

The installation charge for a Megalink circuit depends on whether or not the installation is the first Telecom 2Mbit/s access installed for that customer on that site. Multiple installations on the same site at the same time are also priced differently from single installations. Where the customer site is greater than 5 km from the nearest Telecom exchange, and additional electronic enhancement is required to ensure that the service is provided to the specified service quality, or the site is at a location that is beyond Telecom's standard access network, then installation charges will be based on the actual cost of providing service, but will be no less than the standard 2 Mbit/s installation charges.

- Installation charge per end of link for first 2Mbit/s access on a customer site..... \$4000.00
- Installation charge per end of link for subsequent installations on a customer site \$2800.00

Note: Where three or more 2 Mbit/s circuits are installed at the same time into the same site, then the actual charge for the installation will be based on actual cost of labour and miscellaneous charges, however the total cost will be no less than the cost of installing two circuits: (i.e. minimum charge of \$6,800 for the first time installation, \$5,600 for subsequent installations).

Extension of the Telecom Network

Where it is necessary to extend the Telecom Network into a customer's site, or where it is not possible to provide the service to an acceptable standard (e.g. in a remote rural area), service may not be able to be provided or additional installation charges may be applicable. These charges will be based on the actual cost of providing service to the necessary standard from the nearest suitable point of the Telecom Network and could include a contribution to the capital cost involved. The Regional Operating Company will determine the suitability of providing service, and the value of the charges in these circumstances.

External Removal Charges

These charges will be the same as for installation charges.

5.4 Dedicated Voice Services

5.4.1 Digital Voice Access Installation Charges

The installation charge for a Digital Voice access circuit depends on whether or not the installation is the first Telecom 2Mbit/s access installed for that customer on that site. Multiple installations on the same site at the same time are also priced differently from single installations. Where the customer site is greater than 5 km from the nearest Telecom exchange, and additional electronic enhancement is required to ensure that the service is provided to the specified service quality, or the site is at a location that is beyond Telecom's standard access network, then installation charges will be based on the actual cost of providing service, but will be no less than the standard 2 Mbit/s installation charges.

- Installation or new connection charge per end of link for first 2Mbit/s access on a customer site \$4000.00
- Installation or new connection charge per end of link for subsequent 2Mbit/s installations on a customer site \$2800.00

Note: Where three or more 2 Mbit/s circuits are installed at the same time into the same site, then the actual charge for the installation will be based on actual cost of labour and miscellaneous charges, however the total cost will be no less than the cost of installing two circuits: (i.e. minimum charge of \$6,800 for the first time installation, \$5,600 for subsequent installations).

Extension of the Telecom Network

Where it is necessary to extend the Telecom Network into a customer's site, or where it is not possible to provide the service to an acceptable standard (e.g. in a remote rural area), service may not be able to be provided or additional installation charges may be applicable. These charges will be based on the actual cost of providing service to the necessary standard from the nearest suitable point of the Telecom Network and could include a contribution to the capital cost involved. The Regional Operating Company will determine the suitability of providing service, and the value of the charges in these circumstances.

Alteration and Reconfiguration Charges

All alterations to a Digital Voice Access which require a site visit, except external removal alterations, will be charged based on the actual costs involved. Costs will include, for example, labour, materials and travelling time. External removal alteration charges are the same as for installation.

Other Charges

Conversion Charge

The conversion charge applies where an existing 2Mbit/s access used for Digital Voice Access is converted to Wideband DDS, or vice versa.

- Charge per 2Mbit/s access for conversion between DVA and Wideband DDS..... \$950.00

5.4.2 PBX Tieline Service**Installation Charges**

Where more than two Dedicated Voice Service accesses are installed in a customer's premises at the same time, the installation charge will be based on the actual costs involved, but will not be less than twice the standard installation price.

Other Charges

Charges for other alterations and adjustments to customer circuits will be based on actual costs involved. They will include, for example, labour, materials and travelling time.

Upgrade Charge

A standard charge applies to the upgrade of an existing V1 access to a PBX Tieline access, where no visit to the customer's premises is required, or where the upgrade is done in conjunction with the installation of additional new DVS circuits.

- Charge per end for the upgrade of a V1 access to a DVS access..... \$140.00

Where the upgrade of a V1 access to a PBX Tieline access involves a visit to the customer's premises, or no new DVS accesses are being installed, the installation charge will apply to any upgrade of a circuit from V1 to DVS (see above).

5.4.3 Metrolink Service**Installation Charges****Analogue Access**

- Charge per end for a 2-wire analogue access..... \$265.00
- Charge per end for a 4-wire and E&M Access..... \$475.00

Note: Where more than two Dedicated Voice Service accesses are installed in a customer's premises at the same time, the installation charge will be based on the actual costs involved, but will not be less than twice the standard installation price.

Other Charges**Upgrade Charge**

A standard charge applies to the upgrade of an existing V1 access to a Metrolink access, where no visit to the customer's premises is required, or where the upgrade is done in conjunction with the installation of additional new DVS circuits.

- Charge per end for the upgrade of a V1 access to a DVS access..... \$140.00

Where the upgrade of a V1 access to a Metrolink access involves a visit to the customer's premises, or no new DVS accesses are being installed, the installation charge will apply to any upgrade of a circuit from V1 to DVS (see above).

5.4.4 Distant and Remote PBX Extension Service**Installation Charges**

- Charge per end for a 2-wire analogue access for Remote PBX extensions \$210.00

Note: Where more than two Dedicated Voice Service accesses are installed in a customer's premises at the same time, the installation charge will be based on the actual costs involved, but will not be less than twice the standard installation price.

Other Charges**Upgrade Charge**

A standard charge applies to the upgrade of an existing V1 access to a Distant or Remote PBX Extension access, where no visit to the customer's premises is required, or where the upgrade is done in conjunction with the installation of additional new DVS circuits.

- Charge per end for the upgrade of a V1 access to a DVS access..... \$140.00

Where the upgrade of a V1 access to a Distant or Remote PBX Extension access involves a visit to the customer's premises, or no new DVS accesses are being installed, the installation charge will apply to any upgrade of a circuit from V1 to DVS (see above).

5.4.5 Shutdown and Ringdown Service

Installation Charges

- Charge per end for a 2-wire analogue access \$210.00

Note: Where more than two Dedicated Voice Service accesses are installed in a customer's premises at the same time, the installation charge will be based on the actual costs involved, but will not be less than twice the standard installation price.

Other Charges

Upgrade Charge

A standard charge applies to the upgrade of an existing V1 access to a Shutdown or Ringdown access, where no visit to the customer's premises is required, or where the upgrade is done in conjunction with the installation of additional new DVS circuits.

- Charge per end for the upgrade of a V1 access to a DVS access..... \$140.00

Where the upgrade of a V1 access to a Shutdown or Ringdown access involves a visit to the customer's premises, or no new DVS accesses are being installed, the installation charge will apply to any upgrade of a circuit from V1 to DVS (see above)).

SECTION 6 - INTERNATIONAL LEASED CIRCUITS

6.1 Standard SKYSTREAM Service (Digital Satellite Service)

6.1.1 Installation Charges

- Charge for installation of a 19.2 kbit/s circuit..... \$600.00
- Charge for installation of a 48 kbit/s circuit..... \$600.00
- Charge for installation of a 64 kbit/s circuit..... \$2000.00
- Charge for installation of a 128 kbit/s circuit..... \$2000.00

6.1.2 Monthly Lease Charges

Charges for standard SKYSTREAM Service are payable monthly. The service is available either for specified minimum contract periods, or on a cheaper longer-term contract basis.

Charges for SKYSTREAM Services Based on the Minimum Contract Period

	Minimum Contract Period	Price/ Month
• Charge for 2.4 kbit/s service.....	1 month	\$2000.00
• Charge for 4.8 kbit/s service	1 month	\$2400.00
• Charge for 9.6 kbit/s service.....	1 month	\$3200.00
• Charge for 19.2 kbit/s service.....	3 months	\$4500.00
• Charge for 48 kbit/s service.....	3 months	\$9500.00
• Charge for 64 kbit/s service.....	3 months	\$9500.00
• Charge for 128 kbit/s service.....	6 months	\$16000.00
• Charge for 192 kbit/s service.....	6 months	\$22000.00
• Charge for 256 kbit/s service.....	6 months	\$27000.00
• Charge for 384 kbit/s service.....	6 months	\$35000.00
• Charge for 512 kbit/s service.....	6 months	\$43000.00
• Charge for 768 kbit/s service.....	6 months	\$55000.00

6.2 TASTREAM Service (Digital Cable service to Australia)

6.2.1 Installation Charges

- Charge for installation of a 19.2 kbit/s circuit..... \$600.00
- Charge for installation of a 48 kbit/s circuit..... \$600.00
- Charge for installation of a 64 kbit/s circuit..... \$2000.00
- Charge for installation of a 128 kbit/s circuit..... \$2000.00

6.2.2 Monthly Lease Charges

Charges for standard TASTREAM Service are payable monthly. The service is available either for specified minimum contract periods, or on a cheaper longer-term contract basis.

Charges for TASTREAM Services Based on the Minimum Contract Period:

	Minimum Contract Period	Price/Month
• Charge for 2.4 kbit/s service.....	1 month	\$2400.00
• Charge for 4.8 kbit/s service	1 month	\$3000.00
• Charge for 9.6 kbit/s service	1 month	\$4000.00
• Charge for 19.2 kbit/s service	3 months	\$5600.00
• Charge for 48 kbit/s service	3 months	\$10900.00
• Charge for 64 kbit/s service	3 months	\$10900.00
• Charge for 128 kbit/s service	6 months	\$18500.00
• Charge for 192 kbit/s service.....	6 months	\$25200.00
• Charge for 256 kbit/s service	6 months	\$31100.00
• Charge for 384 kbit/s service	6 months	\$40300.00
• Charge for 512 kbit/s service	6 months	\$49300.00

6.3 Lightstream Service (TASMAN 2 Cable service to Australia)

6.3.1 Installation Charges

• Charge for installation of a 48 kbit/s circuit.....	\$3950.00
• Charge for installation of a 64 kbit/s circuit.....	\$5350.00
• Charge for installation of a 128 kbit/s circuit.....	\$6000.00
• Charge for installation of a 192 kbit/s circuit.....	\$9400.00
• Charge for installation of a 256 kbit/s circuit.....	\$9650.00
• Charge for installation of a 384 kbit/s circuit.....	\$10,350.00
• Charge for installation of a 512 kbit/s circuit.....	\$11,000.00

Note: The installation fee will be waived where the customer enters into a one-year or longer-term contract.

6.3.2 Monthly Rental Charges

Charges for Lightstream Service based on the minimum contract period:

	Minimum Contract Period	Price/Month
• Charge for 48 kbit/s service.....	3 months	\$20,200.00
• Charge for 64 kbit/s service.....	3 months	\$20,200.00
• Charge for 128 kbit/s service	3 months	\$34,100.00
• Charge for 192 kbit/s service.....	6 months	\$46,700.00
• Charge for 256 kbit/s service	6 months	\$58,700.00
• Charge for 384 kbit/s service.....	6 months	\$79,400.00
• Charge for 512 kbit/s service.....	6 months	\$97,100.00

Charges for Lightstream Service leased for longer-term contracts.

Price concessions are available for longer-term contracts, of between one and five years. Customers should request the applicable rates from their Telecom Account Manager.

6.3.3 Alteration and Reconfiguration Charges

Typically, all upgrade, alteration and reconfiguration charges, such as data rate changes, will be charged actual costs (including labour, materials, overhead and travelling time).

However, if a customer wishes to upgrade from an existing cable or satellite service (i.e. Tastream or Skystream) to Lightstream, an upgrade fee equal to 50% of the appropriate installation fee applies. The upgrade fee will be waived in cases where the customer enters into a one-year or longer-term contract.

If a customer wishes to upgrade the speed of their Lightstream Service the upgrade fee will be waived.

SECTION 7 - DISCOUNTS

7.1 Business Calling Plans

7.1.1 Brilliant Deductions Chamber Plan

The Brilliant Deductions Chamber Plan is a call savings plan specifically designed for Chamber of Commerce member businesses. The plan is not available to other customers. Chamber of Commerce member businesses who sign up for the Brilliant Deductions Chamber Plan receive additional call

savings if their regional Chamber of Commerce membership collectively spends over \$45,000 (GST exclusive) per month on Telecom National and International Calls.

Total Monthly Toll Expenditure of all regional Chamber Plan members (Excl GST)	National Call Savings %	International Call Savings %
Less than \$30,000.00	see Brilliant Deductions	see Brilliant Deductions
\$30,000.01- \$45000.00	16%	7%
\$45,000 +	18%	9%

Notes:

- The total toll spend of all regional Chamber Plan members is monitored quarterly and the monthly spend is taken as an average of the three months.
 - Chamber of Commerce members must be account managed by a Telecom Account Manager.
 - Chamber member businesses can enrol telephone connections from outside the chamber region (for example, branch offices), provided those connections are not also enrolled in their local regional Brilliant Deductions Chamber Plan.
- Other terms and conditions, and qualifying call types, for the Brilliant Deductions Chamber Plan are the same as for Brilliant Deductions.

7.2 Residential Calling Plans

7.2.1 Friends and Family

International Off Peak Plan

If a customer enrolled in the Friends & Family International Off Peak Plan does not reach the billing period threshold of \$17.78 (GST exclusive), on qualifying calls, they make no savings. Once a customer reaches the \$17.78 (GST exclusive) threshold the following savings apply to all qualifying calls. This includes the first \$17.78 (GST exclusive).

Call Duration	Savings
Calls lasting less than 10 minutes	10%
Calls lasting 10 minutes and over, but less than 20 minutes	20%
Calls lasting 20 minutes and over, but less than 30 minutes	30%
Calls lasting 30 minutes and over	45%

Savings apply to calls made between 6p.m and 8 a.m weekdays, and all day on Saturday, Sunday and National Statutory holidays.

7.3 International Discounts

7.3.1 International Private Leased Circuits

The following discounts have been offered on the basis of the following criteria:

- Term commitment from customer to use the service.
- Customer requirements for diversity.
- Credit worthiness.
- Service type i.e satellite or cable.
- Aggregate amount of bandwidth purchased by customer.
- Destination of service.
- Requirements for service to several overseas locations.
- Commitment by customer to upgrade service to higher bandwidth during the course of the contract.
- Customer requirement for the provision of facilities management services by Telecom.

Customers may choose the option of being able to terminate longer term contracts on specific dates without paying cancellation fees. Customers who choose this option are allowed a smaller overall discount.

1. A customer was allowed a discount of 15.52% on a 9.6k LIGHTNET service.

2. A customer was allowed a discount of 15.81% on a 2.4k TASTREAM service.
3. A customer was allowed a discount of 10% on a 9.6k LIGHTNET service.
4. A customer was allowed a discount of 15% on a 256k LIGHTSTREAM service.
5. A customer was allowed a discount of 15.26% on a 9.6k LIGHTNET service.
6. A customer was allowed a discount of 14.77% on a 128k TASTREAM service.
7. A customer was allowed a discount of 30.3% on a 64k LIGHTSTREAM service.
8. A customer was allowed a discount of 25.55% on a 64k LIGHTNET service.
9. A customer was allowed a discount of 14.4% on a 64k LIGHTSTREAM service.
10. A customer was allowed a discount of 11.8% on a 64k LIGHTSTREAM service.

7.3.2 International Telephone Services

Customers were allowed discounts of up to 3% on international calls. In each case the following criteria were used to assess the extra discount for each customer:

- Increase international toll volumes
- Meet the unique needs of specific customer groups
- Meet market requirements
- Recognise high volume of international calls

7.4 Call Promotions

7.4.1 National Call Promotions

The following discounts applied during the quarter

From 15 February to 15 March 1993 Auckland ROC customers who made Direct Dial National Calls during this period to a list of specific locations each week-night between 6.00pm and 10.00pm went into the draw for a free national call. Ten callers each evening received their free call, the amount of which was credited to their Telecom telephone account. The actual discount varies according to the length and destination of the free call.

A discount of 5% off the prevailing Direct Dial rate on all national calls made on 1 January 1993.

7.4.2 International Call Promotions

The following discounts applied during the quarter:

5% off the prevailing rates to Australia on 1 January 1993.

30% off the prevailing rate to every country in the world. This was effective from 2nd to 3rd January 1993.

20% off the Standard Rate between midday and 8pm on calls to Australia and territories. This was effective from the 18th to 22nd January 1993.

7.4.3 Other Promotions

From 1/2/93 - 31/3/93 residential customers in the Wellington ROC region who had an additional line installed were waived installation charges up to \$150 and offered free call diversion for 3 months. The exact discount varies according to the actual installation costs for each customer.

7.5 Specific Discounts

A customer was allowed a discount of up to 3.5% on National Calls. This discount was allowed to meet customer requirements and address short term market requirements.

SECTION 8 - INTERCONNECTION**8.1 Cellular**

Telecom is prepared, in order to facilitate competitive market entry by cellular operators and to offer additional services to Telecom customers, to enter into interconnection agreements with cellular networks.

The charge for calls from the Telecom network to the cellular network will be made up of a commercial amount of 7.25 cents per call minute (excluding GST) and a negotiated payment per call minute to the cellular operator. The relevant interconnection call charges for the transport of those calls through the Telecom PSTN to the cellular network are payable by the cellular operator at rates published in the Telecom List of Charges. Other interconnect charges such as links and ANI are also as published in the Telecom List of Charges.

For local, national and international calls from cellular networks to the Telecom network, interconnection call charges will be payable by the cellular operator at rates published in the Telecom List of Charges.

The standard terms and conditions of access to the Telecom network for cellular operators will include an access levy. This levy will reflect the economic and commercial value of such access, including the costs of maintaining and developing Telecom's residential and rural telephone network.



